

SBE TODAY

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7 Simple Ways to Start Your Dream Business Today



By Andrew Medal

I have a family member that has been talking about quitting her job for the past five years. I have a friend that has been talking about starting a business for the past 10 years. I see these two scenarios every day, with different people, in different areas of my life.

I get emails from hundreds of entrepreneurs every week (most likely because I've included my email address on my columns and because one was titled, Why and How You Should Cold Email Everyone). That offers me the opportunity to speak to lots of entrepreneurs. I hear their requests, and learn what problems they need to overcome. Figuring out how to start is one of the biggest hurdles.

From an outsider looking in, it may seem daunting and impossible to start your own business. It's not. Plenty of people with lesser skill sets, resources and time, from all walks of life and of all ages have gone to live the life they've always dreamed of by simply putting one foot in front of the other. Like anything, entrepreneurship can be a taught and learned skill.

Before we get into the list, I want to help you overcome a basic obstacle. You may not know

what business to start. Here's a cool idea that I've seen before: On your Facebook wall, ask the question, "If you could come to me for advice on one subject, what would it be?" Whatever topic has the most "advice" suggestions, start that type of business. People already see you as an expert on that topic, and it's most likely something you're passionate about.

Here are some ways you can finally quit and start that business you've always dreamed about:

1. Check Craigslist.

Oh, yes, the coveted Craigslist. Think about it, people go to Craigslist and make posts about different services/products they need. This is valuable data and information. It is actually how I started my digital marketing agency. I responded to a couple different website development posts and found my first couple of clients. You can do the same utilizing your skills to provide services and products.

2. Hire a designer and utilize the Invision app.

This point is specifically addressing web- or mobile-based businesses. You don't have a product, but have an idea. That's alright, and a good start. Now, you should create a demo. The next best thing is a demo that shows exactly how your website/mobile app will look and function. This will

be helpful with potential users, clients, partners, investors or whomever you're talking to about your business.

First, find a designer that can mock up the vision you have of your mobile or web application. Use reference sites to cut down on confusion, and get specific with details, as design is subjective (what you may think looks good, someone else may not, and vice versa). Then, take those mockups and add them to the Invision app. By creating hot spots in the files, you can make your boring static PSD files clickable, which gives them new life and the allure of a working/functioning product.

Did I mention Invision offers a free account? Awesome.

3. Take out Facebook ads.

I get this scenario all of the time. I have two ideas, but unsure which to pursue. Create two simple landing

■ Continued on page 6

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Invitation to Bid for:

SMALL AND MINORITY FIRMS, WOMEN'S BUSINESS ENTERPRISE AND LABOR SURPLUS AREA FIRMS

Subcontractors, Material and/or Suppliers, and Professional Services for:

RICHARD A. REYNOLDS DESALINATION FACILITY PHASE II EXPANSION

OWNER: Sweetwater Authority

Project No.: B.P. 20084022

LOCATION: Chula Vista, CA

QUOTE DEADLINE: June 8th, 2015 3:00 PM

The project generally consists of the following:

MODIFICATION TO AN EXISTING BRACKISH GROUNDWATER DESALINATION FACILITY, INCLUDING THREE REVERSE OSMOSIS TRAINS, IRON AND MANGANESE FILTRATION SYSTEM, DEGASSIFIER, FLUORIDE SYSTEM, CHEMICAL SYSTEM MODIFICATION, AND EXTENSIVE ELECTRICAL, INSTRUMENTATION, SCADA AND PUMP AND MOTOR INSTALLATION, CONSTRUCTION OF WELLHEAD FACILITIES AND WELL BUILDINGS AT FIVE NEW WELLS.

Plans and Specifications are available free of charge online at:

<http://www.ebidboard.com/public/projects/index.asp?mbrguid=D0757BD8-8C21-406F-97F9-D160301A9BAF>

Quotes for Services & Supplies are requested for the following items including, but not limited to:

SWPPP, Landscaping and Irrigation, Masonry, HVAC, Sheetmetal, Doors & Louvers, Painting & Coatings, Composite Roofing/Insulation, Welded Steel Tank, Electrical & Instrumentation, Water Treatment Pumps and Process Equipment, Process and Waterworks Pipe & Valves, Reinforcing Steel, Concrete & Aggregates, Paving, Striping, Minor Concrete, Rough Carpentry, Fencing

Opportunities for quotations will be needed throughout the life of the project. Terms and conditions should be made part of the quotations. 100% performance and payment bonds may be required for the full amount of the subcontract price. Pulice Construction, Inc. will assist with obtaining bonding, lines of credit, and insurance by encouraging the subs and vendors to work with state supportive services programs. Responsive subcontractors must possess a current contractor's license, insurance, and worker's compensation coverage complying with Pulice Construction, Inc. requirements and will be required to sign a standard Subcontract Agreement.

Pulice Construction, Inc. will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding. Quotes must be valid for the same period of time as specified by Owner for contract award. Any conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

Pulice Construction, Inc. is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, and women's business enterprises.

Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for City of Sonora - Sonora Residential Fire Flow Improvement

Location: Sonora, CA

Bid Date: May 21, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: striping/signs; grinding; survey; sawcutting; A.C. dike; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Tim Lazansky

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Project Name: CA Corridor – 491 31st Ave.

Location: San Francisco, California

Bid Date: Monday, June 15, 2015 @2pm

Pre-Bid Conference: To Be Determined

Nibbi Brothers has been selected as the General Contractor for the CA Corridor - 491 31st Ave project in San Francisco, CA. We are in receipt of the bid documents and are currently requesting proposals from subcontractors for DIV 2-26. The Developers and Nibbi Brothers strongly encourage LBE's to submit bids and participate on the following project. The project includes life safety and accessibility improvements, voluntary structural upgrade, modernization or replacement of original building systems, resident unit renovations and modification to common areas.

To obtain bid and contract documents please contact Kristin Medwick in the Precon & Estimating Department via email, kristinm@nibbi.com.

For specific questions regarding this project please contact Igor Bershteyn, Senior Lead Estimator via email, igorb@nibbi.com.



Project Name: CA Corridor – 345 Arguello Blvd.

Location: San Francisco, California

Bid Date: June 15, 2015 @2:00 PM

Pre-Bid Conference: To Be Determined

Nibbi Brothers has been selected as the General Contractor for the CA Corridor - 345 Arguello Blvd. project in San Francisco, CA. We are in receipt of the bid documents and are currently requesting proposals from subcontractors for DIV 2-26. The Developers and Nibbi Brothers strongly encourage LBE's to submit bids and participate on the following project. The project includes life safety and accessibility improvements, voluntary structural upgrade, modernization or replacement of original building systems, resident unit renovations and modification to common areas.

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.

For specific questions regarding this project please contact Igor Bershteyn, Senior Lead Estimator via email, igorb@nibbi.com.

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California Sub-Bid Request Ads

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
City of Roseville
Industrial Avenue Bridge Replacement Project
Location: Roseville, CA
Bid Date: May 26, 2015 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; staking; construction area signs; temporary crash cushions; clearing & demolition; tree removal; bridge removal; cold plane AC; hydroseeding; AC dike; reinforcing steel; minor concrete; metal beam guard rail; decorative steel fence; tubular hand-railing; striping/signs; electrical; drive & furnish steel piling; concrete barrier; and landscape & irrigation.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester
 9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Robert Herrera
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Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
County of Sacramento
El Camino Avenue - Phase 2, Street and Sidewalk Improvements
Location: Sacramento, CA
Project No. 4262
Bid Date: May 21, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; tree removal; slurry seal; minor concrete; cold plane asphalt; striping and signs; fencing; electrical & signal modification; landscape & irrigation; and interlocking pavers.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester
 9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Robert Herrera
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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
County Road (G27) 27 Rehabilitation Project
Yolo County – Work Order No. 4590
BID DATE: May 28, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Water Pollution Control Program, Construction Area Signs, Traffic Control System, Portable Changeable Message Signs, Cold Plane AC, Portland Cement, Subgrade Enhancement Geotextile, Minor Concrete, Reinforced Concrete Pipe, Full Depth Reclamation – Cement, Survey Monument, Object Marker, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or on www.bidsync.com.

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:
Industrial Ave. Bridge Replacement Project
City of Roseville, Department of Public Works, City Project No. 102508,
Engineer Est. \$3,500,000 No. of Working Days: 190
Bid Date: May 26, 2015 at 3:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (10% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Water Pollution Control, SWPPP, Storm Water Annual Report, Rain Event Action Plan, Storm Water Sampling and Analysis Day, Temporary Fence, Construction Staking, Construction Site Management, Construction Area Signs, Traffic Control System, Temporary Railing, Temporary Crash Cushion, Remove Roadside Sign, Reset Roadside Sign, Lead Compliance Plan, Remove Pavement Striping, Marking and Markers, Remove Concrete, Remove Metal Beam Guardrail, Cold Plane AC Pavement, Clear & Grub, Develop Water Supply, Roadway Excavation, Import Borrow, Structure Excavation, Erosion Control, Aggregate Base, Hot Mix Asphalt, Structural Concrete, Rebar, Roadside Sign, Minor Concrete, Decorative Steel Fence, MBGR, Alternative In-Line Terminal System, Transition Railing, Stripe and Markers, Abandon Water Line, Storm Drain Manhole, Reinforced Concrete Pipe, Downrain Pipe, Concrete Encasement, Tee Energy Dissipater, Stream Gauge Station, Rock Slope Protection, Street Lighting, Relocate Traffic Operation Facility, Bridge Removal, Structure Excavation, Structure Backfill, Furnish Steel Piling, Seal Course Concrete, Structural Concrete, Joint Seal, Headed Bar Reinforcement, Misc. Metal, Tubular Handrailing, Concrete Barrier, Relocate Existing Irrigation Facilities, Soil Prep and Fence Grading, Turf from Sod, Mulch, Jute Netting, Plant Establishment Work, Construction Equipment Rental and Supplies, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans, Specs, and Requirements for the project are available for review at our office in Rancho Cordova or C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.
 3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



Call 1-800-800-8534
 or visit us at www.sbeinc.com

California Sub-Bid Request Ads

DeSilva Gates Construction, L.P. is soliciting for LBEs for the following project:

**Silicon Valley Transportation Authority
Berryessa Station Campus Area and Roadways
Contract No. C742 (15002F)**

OWNER:

Santa Clara Valley Transportation Authority ("VTA")
1436 California Room 202, 2nd Floor,
Milpitas California 95035

BID DATE: June 3rd 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Building, CIDH Subcontractor, Clearing and Grubbing/Demolition, Construction Area Sign, CPM Scheduling Consultant, Electrical, Emulsion supplier, Erosion Control, Fencing, Gabion Basket supplier, Lime Treatment, Minor Concrete, Reinforcing Steel, Soundwall (Masonry), Striping, Survey/Staking, Site Furnishings, Testing, Traffic Control Material Sup, Underground, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard
P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Dave Bast

Website: www.desilvagates.com

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Gallagher and Burk, Inc. is soliciting for SBEs for the following project:

**POTRERO AVENUE ROADWAY IMPROVEMENTS,
Contract No. 2127J**

OWNER:

CITY AND COUNTY OF SAN FRANCISCO
1155 Market Street, 4th Floor
San Francisco, CA 94103

BID DATE: May 20, 2015 @ 2:30 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, ELECTRICAL, LANDSCAPING AND IRRIGATION, MINOR CONCRETE, OVERHEAD CONTACT AND TRACTION POWER, RAILROAD TRACK REMOVAL, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: STEVE LIPPIS

Website: www.gallagherandburk.com

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Gallagher and Burk, Inc. is soliciting for DBEs for the following project:

**2015 PAVEMENT REHABILITATION PROJECT
ONE BAY AREA GRANT LOCAL STREET AND
ROADS PRESERVATION
FEDERAL-AID PROJECT NO. RSTP-5137 (047)**

OWNER:

CITY OF RICHMOND
PUBLIC WORKS DEPARTMENT
450 CIVIC CENTER PLAZA
RICHMOND, CA 94804

BID DATE: MAY 28TH, 2015 @ 10:00 A.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Construction Area Sign, Crack Sealing, Electrical, Minor Concrete, Roadside Signs, Striping, Survey/Staking, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Steve Lippis

Website: www.gallagherandburk.com

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Berryessa Station Campus Area and Roadways

San Jose, Contract C742(15002F)

Santa Clara Valley Transit Authority

BID DATE: June 3rd, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Flagging, Real Time Information Sign, SWPPP, Erosion Control, Quality Assurance Program, Temporary Fencing, Police Office for Traffic Control, Construction Area Signs, Traffic Control System, Adjust Utilities, Clearing & Grubbing, Utility Verification and Removal, Cold Plane AC, Develop Water Supply, Irrigation, Import Topsoil, Lime Treatment, Asphaltic Emulsion, Lean Concrete Base, Jointed Plane Concrete, CIDH Concrete Piling, Sound Wall (Masonry Block), Structural Concrete (Sound Wall), Gabion Wall, Roadside Signs, Tree Filter, Rock Slope Protection, Minor Concrete, Decorative Concrete Sidewalk, Detectable Warning Surface, Misc. Iron & Steel, Bollard, Manhole Modification, Vault Access Modification, Fencing, Survey Monument, Striping & Marking, Wheel Stop, Painted Curb, Emergency Call Box Stanchion, Artwork Foundation, Concrete Pavers, Underground – Water, Sewer, Storm Drain, Fire Hydrant Assembly, Fire Dept. Connection, Standard Manhole, Sanitary Sewer Manhole, Electrical, Site Furnishings, Bus Shelter, Police Zone Facility Building, Ancillary Building, Site Security and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

Bid Requests from Certified LBE Subcontractors and Suppliers for all trades

Hunters Point East West

This is a MOHCD project with construction workforce, prevailing wage & union labor provisions. This will also be a PLA.

Hunters Point East West

1000-1066 Griffith St, 1013-1187

Oakdale Ave, 1040-1152 Palou Ave (HP West)

740-798 Jerrold Ave, 707-763 Jerold Ave,

716-792 Kirkwood Ave. (HP East)

San Francisco, CA 94124

Bid Date: 6/4/15 @ 2 PM

Voluntary Pre-bid Meeting & Job Walk on
5/19/15 at 10:00 AM at

HPEW West Site Community Center,
located at 1065 Oakdale Avenue.

CAHILL CONTRACTORS, INC.

Contact: Julie Park

estimating@cahill-sf.com, (415) 986-0600

California Sub-Bid Request Ads

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

**Lower Berryessa Creek Project Phase 1
Contract No.: C0604**

**Owner: Santa Clara Valley Water District
Engineers' Estimate: \$18,000,000.
BID DATE: May 27, 2015 @ 2:00 PM**

Items of work include but are not limited to: Re-bar, Noise & Vibration Monitoring, Quality Control and Testing, Clearing & Grubbing, Demolition, Dewatering and Water Diversion, Potholing, Top Soil, Import Borrow, Aggregate Base, ACB Cells, Articulated Concrete Blocks, Geotextile Filter Fabric, Decomposed Granite, Retaining Wall, Floodwall, Type 3, CIDH Concrete Piles, Planting, Landscape, Water Line, Steel Casing & Concrete Cap, Trucking, Soil Testing and Profiling, Photographic & Video, Documentation, Construction Surveys, Temporary Survey Monitoring Monuments, Water Pollution Control Plan, Wildlife Biologist Services, Chain Link Fencing and Gates, Traffic Control and Flagging and Construction Area Signs.

GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Bob Williams**

Email: estimating@graniterock.com

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

Pavement Maintenance Service FY2016-2020

Contract No.: M15060

Owner: Santa Clara VTA

Engineers' Estimate: \$1,700,000.

BID DATE: May 20, 2015 @ 1:30 PM

Items of work include but are not limited to: Striping, Seal Coat, Minor Concrete and Trucking.

GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136

Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Vicki Narciso**

Email: estimating@graniterock.com

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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REQUEST FOR LBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Dover Elementary School Synthetic Playfield

Project No.: 11510093-00

West Contra Costa Unified School District

BID DATE: May 26, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Fencing, Concrete, Staking, Utilities, Lime Treat, Striping, Synthetic Turf, Landscape and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Mike Crowley**

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House Preps Highway Extension as Deadline Looms



JPL Designs/Shutterstock.com

The House is slated to vote next week on an extension of federal highway authority that would avert a funding cutoff at the end of the month. But lawmakers' reprieve from finding a longer-term solution won't last long.

The legislation, which would allow state transportation departments to draw on the Highway Trust Fund only until July 31, will be considered Monday in the House Rules Committee under emergency procedures, setting it up for a floor vote Tuesday. The extension isn't expected to be controversial on the House floor, as most lawmakers are aware of the problems that would be caused if their states can no longer access money for infrastructure projects.

Tax writers had hoped for a longer extension of highway authority to give them time to put together a robust tax package that would become part of a long-term surface-transportation bill. But extending the Highway Trust Fund authority to the end of the year costs \$10 billion, and offsets for that figure are hard to come by.

According to the House Transportation and Infrastructure Committee, the two-month extension that lawmakers have settled on does not require any offsets because the trust fund will remain solvent during that period. The measure will allow states to get reimbursed for expenses on federal-aid projects, however.

Senate GOP leaders say they expect to adopt the House's bill, possibly on a voice vote with no debate, later in the week.

Source: <http://www.govexec.com>

California Sub-Bid Request Ads

PROJECT: RTE 11/125/905 SEPARATION - FREEWAY TO FREEWAY CONNECTORS
****THIS PROJECT HAS A 15% DBE Goal ****
BID DATE: Thursday May 21, 2015 · BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., May 20, 2015

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, K-Railing, SWPPP, Crash Cushion, Drainage Inlet Protection, Erosion Control, Sweeping, Temp Concrete Washout, Fence/Gate, Striping & Marking, Roadside Signs, Clearing & Grubbing, Dust Palliative, Structure Excavation, Gravel Bedding, Imported Borrow, Plant Establishment, Landscape/Irrigation, Electrical, Plastic Pipe (Supply Line), Aggregate Sub Base, Asphaltic Emulsion (Fog Seal Coat), Asphalt Dike, Tack Coat, JPCP, Joint Seal, Isolation Joint, Grind Concrete Pavement, Furnish & Drive Pile, CIDH Pile, Prestressing CIP, Approach Slab, Minor Concrete, Bar Reinforcing Steel, Sign Structures, Sign Panels, Aluminum Signs, Alternative Pipe Culvert, Jacked Reinforced Concrete Pipe, Filter Fabric, Flared End Section, Sidewalk Underdrain, Ditch Lining, Misc Iron & Steel, Guard Railing, Cable Railing, Sweeping, Trucking (Haul)


COFFMAN SPECIALTIES, INC.

GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Fax: (858) 586-0164

 e-mail inquiries to: estimating@coffmanspecialties.com

For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through CALTRANS and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

 REQUESTING BIDS FROM
 DBE/MBE/WBE/OBE
 Subcontractors and Vendors

**Project: Pier C Sewer Abandonment, Long Beach
 Project HD-S2493**
Owner: Port of Long Beach
Bid Date: 6/2/2015
**Please provide scope letters to Blois Construction
 2 days prior to bid date**
Please submit quotes at least one day prior to bid
**Blois Construction is bidding this project as a Prime
 Contractor and is requesting bids from the following
 trades and suppliers:**
**Concrete
 - Sand - Slurry - Asphalt Concrete Repair - Trucking - Surveying**

For questions regarding the project, contact Crissy Gonzales at 805.656.1432, FAX 805.485.0338 or email deliagonzales@bloisconstruction.com. If interested in bidding this project, Blois Construction is willing to assist all qualified subcontractors/suppliers in obtaining bonding, required insurance, materials, supplies or lines of credit if requested. Blois Construction is signatory to the Laborers and Operating Engineers.

Plans and specifications can be obtained from <http://www.planetbids.com/portal/portal.cfm?CompanyID=19236>. They also are available for viewing at the Office of Blois Construction Inc. at no charge.

Blois Construction is committed to working with qualified DBE/MBE/WBE/OBE subcontractors and suppliers who respond. Delivery schedules will be accommodated and categories of work broken down to facilitate maximum participation. Please include any certification you may have when submitting bids. Self Certification is not acceptable.

Blois Construction Co., Inc.

 3201 Sturgis Road • Oxnard, CA 93030
 Phone: 805-656-1432 • 805-485-0338

7 Simple Ways to Start Your Dream Business Today

Continued from page 1

pages for each idea (just don't get stuck on the landing page creation -- do something quick and easy). Include a basic email capture form on both landing pages. Then, create two separate Facebook ads promoting each idea. Whichever gets you more emails, start that business, and use that list as your first set of users, clients or customers.

4. Build a site with Strikingly.

Forget about learning Wordpress, and definitely don't use GoDaddy. Strikingly helps you create attractive websites with a very simple visual composer. You can literally drag and drop, and have a professional-looking site up in minutes. Use that website to help you gain instant credibility through a web presence.

5. Sell to your friends and family.

The reality is that your friends and family are your low hanging fruit for any business you start. If you're looking for clients, users, whatever, friends and family can be that first early adopter base you need to get going.

6. Build an audience with Instagram and a website.

I test ideas all of the time using Instagram and Wordpress websites that I build. I figure out a specific niche I want to test. For instance, currently, I'm building websites for CrossFit athletes. Then, I figure out who the top influencers are and use CrowdFire to follow their followers, and start communicating with them via Instagram, while making posts and using the right hashtags to gain more attention.

My website is in my profile name, and I generate tons of traffic this way. You can see this at work on the Brand_Athletes Instagram account and the website I created (and didn't even finish to start quickly testing the idea). I already have a ton of people that have signed up and are in the process of building websites for. This can be done in any industry, with any business.

7. Get a part-time job.

I know that some people disagree with this point. Some people will say focus on your project full time. That's not realistic. You most likely have bills. Keep

it real. Get your expenses down as low as possible, figure out your monthly burn, get a part-time job anywhere that helps alleviate the financial pressures and start designing your new life.

I love startups, and love building things. Through my different successes I've experienced how exhilarating it is to have masses of people using a product you've helped create. From my failures I have learned valuable and practical lessons that can be applied to current and future endeavors. I have not found a rush that compares to being an entrepreneur. It is fun, exciting, challenging and worth the risk and thrill in every sense.

If you've ever thought about starting a business -- do it. The worst that can happen is that it doesn't turn out the way you intended, and you learn something new.

If I can be a resource, please let me know. Additionally, I started a private Facebook group for entrepreneurs, where we all share insight, tips, questions and experiences.

Source: <http://www.entrepreneur.com/>